



USDA BROILER MARKET NEWS REPORT

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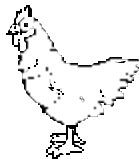
U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET-AT-A-GLANCE



Trade sentiment was generally about steady. Demand was light to fair, moderate to fairly good for retail features and fast food promotions. Supplies were more than sufficient for trade needs. In the parts structure, breast items were in close balance to tight and clearing. Wings were available and leg quarters were readily available and competitively priced to stimulate buying interest. In production areas, live supplies were moderate. Weights were desirable to heavy, mostly

GEORGIA F.O.B. DOCK PRICES The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading remains unchanged at 62.75 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 62.00 cents last year on March 07, 2001.

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading.

| ITEM | DOCK PRICE (CENTS PER POUND) |
|------------------|---------------------------------|
| LINE RUN TENDERS | 180.00 |
| BREASTS - B/S | 132.50 |
| BREASTS - WHOLE | 67.00 |
| THIGH MEAT - B/S | 84.50 |
| LEG QUARTERS | 24.00 |
| WINGS | 75.50 |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

SOUTHERN Trade sentiment was no better than steady. Retail and food service demand was mostly light to moderate. Supplies were generally sufficient for trade needs with smaller sizes in the better balance. In the parts structure, breast items were in close balance to tight and well cleared. Wings were available. Leg quarters were fully adequate to ample and competitively priced. In production areas, live supplies were moderate at mostly desirable

NORTHEAST Trucklot buying activity on ready-to-cook whole broiler/fryers was generally fair at best during midweek trading as dealers continued cautious and selective. Offerings of the 2.5 pound sizes had increased in availability and the larger birds were at least sufficient. Movement into retail and distributive channels was limited. The market tone was about steady. In the parts complex, bone-in breasts were no more than adequate to tight at times. Boneless-skinless breasts ranged balanced to adequate. Wings were fully sufficient. Leg quarters were fully adequate and increasing in availability.

MIDWEST Whole broiler/fryer market tone was steady. Offerings of whole birds and Wogs were limited, heavy weight product more available than previous trading period. Movement into all channels was noted as less than anticipated, mostly fair at best. The majority of players were optimistic of improved demand by week's end. Floor stocks were adequate to ample with sizes desirable. Offerings of breast items were slight, especially whole breasts, wings fully sufficient for trade needs and leg quarters plentiful to instances burdensome. Trading on breast items was moderate, although boneless/skinless breasts were meeting with more resistance to higher asking prices. Trading on drums and thighs was decent with wings and leg quarters seeing limited activity. The market tone was fully steady to firm on bone-in breasts, steady to fully steady on boneless/skinless breasts with wings and leg quarters barely steady to weak.

WESTERN The market tone was about steady. Offerings were adequate to ample with heavier weights in the longest position. Buying interest in securing product was cautiously selective and centered on regular commitments. Demand was fairly good to cover store features and fast food promotions in progress elsewhere fair. Floor stocks in fair balance. Leg quarters continued to show weakness, breasts were fully steady and balance of parts about steady.

CHICK PLACEMENT AND EGG SET TOTAL

| 15 STATES | PERCENT CHANGE | |
|----------------------|----------------|---------|
| WEEK ENDING 03/02/02 | 2002 | 2001 |
| EGGS SET | 187,703 | 185,689 |
| CHICKS PLACED | 151,286 | 143,883 |
| 19 STATES | PERCENT CHANGE | |
| WEEK ENDING 03/02/02 | 2002 | 2001 |
| EGGS SET | 210,071 | - |
| CHICKS PLACED | 169,457 | - |

BROILER EGGS SET IN 15 SELECTED STATES UP 1 PERCENT

Commercial hatcheries in the 15-State weekly program set 188 million eggs in incubators during the week ending March 2, 2002. This was up 1 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 83 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

BROILER CHICKS PLACED UP 5 PERCENT

Broiler growers in the 15-State weekly program placed 151 million chicks for meat production during the week ending March 2, 2002. Placements were up 5 percent from the comparable week in 2001. Cumulative placements from December 30, 2001 through March 2, 2002 were 1.34 billion, up 4 percent from the same period a year earlier.

Four Additional States in Weekly Program

Beginning May 16, 2001 four additional States were added to the weekly program for broiler eggs set in incubators and broiler chicks placed for meat production. The four additional States are Kentucky, Louisiana, Missouri, and Oklahoma. Data collection and weekly estimates began with the week ending April 7, 2001.

Commercial hatcheries for the 19 States set a total of 210 million eggs in incubators during the week ending March 2, 2002. Broiler growers in the 19 States placed 169 million chicks for meat production during the week ending March 2, 2002. Cumulative placements from December 30, 2001 through March 2, 2002 in the 19 States totaled 1.51 billion.

BASED ON THE PRELIMINARY CHICK PLACEMENTS, THE NUMBER OF FRYERS AVAILABLE FOR MARKETING DURING THE WEEK ENDING 13-Apr-02 IS ESTIMATED AT 155.9 MILLION HEAD. THIS COMPARES TO 154.5 MILLION HEAD THE PREVIOUS WEEK AND TO 150.1 MILLION HEAD THE SAME WEEK A YEAR AGO, WHEN THE SLAUGHTER WAS 155.7 MILLION HEAD AND THE 12-CITY WEIGHTED AVERAGE PRICE WAS 58.4

1 CENTS PER POUND

MARCH 05, 2002

SOUTHERN STATES BROILER/FRYER PARTS

MARCH 06, 2002

F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| POUNDS | | | | | POUNDS | | | | |
|---------------------|-------------------|---------------|----------|------------|---------------------|-------------------|---------------|----------|------------|
| ITEM | (000) | RANGE | MAJORITY | WTD AVG | ITEM | (000) | RANGE | MAJORITY | WTD AVG |
| BREAST - B/S | 878 | 118.00-187.00 | 123-127 | 125.90 | BREAST - B/S | 888 | 118.00-187.00 | 122-130 | 127.19 |
| TENDERLOINS | 150 | 120.00-190.00 | - | 134.00 | TENDERLOINS | 141 | 120.00-190.00 | 125-130 | 140.64 |
| BREAST - LINE RUN | 117 | 62.00-66.00 | 63-65 | 64.43 | BREAST - LINE RUN | 117 | 62.00-67.00 | 64-67 | 64.73 |
| FRONT HALVES | 105 | 62.00-66.00 | - | 64.00 | FRONT HALVES | TOO FEW TO REPORT | | | |
| LEGS | 88 | 34.00-42.00 | 34-36 | 34.73 | LEGS | 88 | 34.00-42.00 | 34-35 | 34.73 |
| LEG QUARTERS (BULK) | 391 | 15.00-23.00 | 18-20 | 18.60 | LEG QUARTERS (BULK) | 471 | 16.00-23.00 | 17-19 | 18.41 |
| LEG QUARTERS (4/10) | 1,176 | 20.00-26.00 | 22-24 | 23.06 | LEG QUARTERS (4/10) | 1,136 | 20.00-26.00 | 21-24 | 22.87 |
| WINGS (WHOLE) | 292 | 61.00-82.00 | - | 79.10 | WINGS (WHOLE) | 72 | 61.00-82.00 | - | 70.25 |
| WINGS (CUT) | 463 | 79.00-88.00 | 79-81 | 81.29 | WINGS (CUT) | 339 | 79.00-81.00 | - | 79.21 |
| DRUMSTICKS | 68 | 42.00-49.00 | - | 42.82 | DRUMSTICKS | 120 | 42.00-49.00 | - | 45.50 |
| THIGHS | TOO FEW TO REPORT | | | | THIGHS | 28 | 42.00-50.00 | - | 44.29 |
| B/S THIGHS | TOO FEW TO REPORT | | | | B/S THIGHS | TOO FEW TO REPORT | | | |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|-----------------|---------------|
| 38.50 - 44.50 | 41.30 | 39.75 - 45.00 | 42.55 | 41.97 |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS

Trucklot buying activity was mostly fair during midweek trading as dealers continued cautious and selective. Offerings of bone-in breasts remained closely cleared to instances tight. Boneless-skinless breasts ranged balanced to adequate. Wings were available and leg quarters were fully adequate to ample. Movement through retail and distributive channels was fair to moderate with best interest noted where renewed feature activity was a factor. The market tone remained fully steady to instances firm on bone-in breasts, fully steady on boneless-skinless breasts, cautiously steady on wings and barely steady to weak on leg quarters.

*PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES

MARCH 05, 2002

MARCH 06, 2002

| CURRENT NEG | | | | CURRENT NEG | | | |
|----------------------------|----------|--------------|---------|----------------------------|----------|--------------|---------|
| ITEM | TRADING* | WTD AVG** | VOL/LBS | ITEM | TRADING* | WTD AVG** | VOL/LBS |
| BREAST - B/S | 130 | 131.83 | 370,290 | BREAST - B/S | 130 | 132.07 | 396,600 |
| TENDERLOINS | 120 | 120.80 | 148,170 | TENDERLOINS | 125 | 125.83 | 113,440 |
| BREAST - WITH RIBS | 64-65 | 69.04 | 228,640 | BREAST - WITH RIBS | 65-66 | 70.91 | 194,760 |
| BREAST - LINE RUN | 64 | 67.11 | 164,080 | BREAST - LINE RUN | 65 | 67.88 | 86,000 |
| LEGS | 37-38 | 41.12 | 123,720 | LEGS | 37-38 | 41.18 | 173,840 |
| LEG QUARTERS (BULK) | 22-23 | 22.01 | 796,274 | LEG QUARTERS (BULK) | 22-23 | 22.69 | 485,105 |
| DRUMSTICKS | 38-39 | 38.63 | 175,220 | DRUMSTICKS | 38-39 | 40.95 | 114,880 |
| THIGHS | 28-29 | 35.55 | 99,180 | THIGHS | 28-29 | 34.60 | 96,880 |
| B/S THIGHS | 85-86 | 83.85 | 38,224 | B/S THIGHS | 85-86 | 83.50 | 56,120 |
| WINGS (WHOLE) | 67-68 | 67.81 | 545,460 | WINGS (WHOLE) | 67-68 | 75.19 | 346,320 |
| BACKS AND NECKS (STRIPPED) | 10-12 | 12.13 | 32,690 | BACKS AND NECKS (STRIPPED) | 10-12 | 12.26 | 35,560 |
| LIVERS (5 POUND TUBS) | 25-30 | 19.54 | 15,015 | LIVERS (5 POUND TUBS) | 25-30 | 20.94 | 10,800 |
| GIZZARDS (HEARTS) | 40-45 | 38.70 | 35,910 | GIZZARDS (HEARTS) | 40-45 | 37.52 | 37,720 |

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| | ESTIMATED | | ACTUAL | | AVG WTS | | ACTUAL | | AVG WTS | |
|--------------------|-----------|--------|--------|--------|------------|-------|------------|-------|------------|--|
| | 03/06 | 03/05 | 03/04 | 03/01 | 03/04 | 03/01 | 02/27 | 02/25 | | |
| ALA | 4,024 | 4,059 | 4,237 | 4,157 | 4.94 | 4.86 | 3,716 | 5.15 | | |
| ARK | 5,343 | 5,349 | 5,055 | 5,215 | 5.00 | 4.93 | 5,229 | 5.11 | | |
| DELMARVA | 2,273 | 2,293 | 2,287 | 2,209 | 5.21 | 5.01 | 2,299 | 5.19 | | |
| KY-LA-TN | 1,943 | 1,939 | 1,984 | 1,824 | 4.61 | 4.37 | 1,855 | 4.61 | | |
| MISS | 2,806 | 2,793 | 2,743 | 2,731 | 5.30 | 5.10 | 2,820 | 5.28 | | |
| NC | 2,587 | 2,613 | 2,531 | 2,645 | 5.96 | 5.81 | 2,564 | 5.94 | | |
| TEXAS | 2,403 | 2,412 | 2,376 | 1,907 | 4.34 | 4.81 | 2,399 | 4.86 | | |
| TOTAL | 21,379 | 21,458 | 21,213 | 20,688 | 5.05 | 5.00 | 20,882 | 5.17 | | |
| MON-WED 64,553 (A) | | | | | | | 63,118 (A) | | | |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 06-Mar 02 and is estimated to be 31,985,000 up 2.07 percent from a week ago and up 5.2 percent from a year ago.

(Last week 31,336,000; last year 30,393,000)

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY
DELIVERED TO RETAILERS

| | RANGE |
|------------------|-------|
| FRESH FRYERS | 86-88 |
| ROASTERS 4# & UP | 85-90 |
| HENS UNDER 5# | - |
| HENS OVER 5# | 75 |
| DUCKS | 139 |
| RABBITS-WHOLE | - |
| RABBITS-CUT UP | - |

SAN FRANCISCO PROCESSED POULTRY

DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | | RANGE |
|------------------|----------|---------|
| FRESH FRYERS | ICE PACK | 93-94 |
| | DRY PACK | 95-102 |
| ROASTERS 4# & UP | ICE PACK | 104-113 |
| | DRY PACK | 113 |
| HENS OVER 5# | ICE PACK | 94-98 |
| | DRY PACK | - |
| DUCKS | | 152-166 |

ESTIMATED U.S. LIVE POULTRY SLAUGHTER

UNDER FEDERAL INSPECTION FOR WEEK ENDING MARCH 09-02

| | CURRENT WEEK | PREVIOUS WEEK |
|-------------|---------------|---------------|
| | 03/09/02 (1) | 03/02/02 |
| CLASS | THOUSAND HEAD | |
| BRO-FRY | 161,063 (2) | 157,826 |
| LT HENS | 1,781 | 1,858 |
| HVY HENS | 1,415 | 1,387 |
| CHECK TOTAL | 164,259 | 161,071 |

(1)ESTIMATED

(2)The estimated number of broiler-fryers available for slaughter the week ending 09-Mar-02 is 157.7 million head compared to 154.0 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 161.4 million head or 3.7 million more than estimated available. For week of 16-Mar-02 the estimated available is 155.6 million head.

WEEKLY COLD STORAGE HOLDINGS-SELECTED STGE CENTERS (INCL GOVT STOCKS) (IN THOUSANDS)

| | PROCESSED TURKEY | PROCESSED POULTRY |
|-------------|------------------|-------------------|
| | LBS | LBS |
| AM 4-Mar-02 | 143,513 | 77,211 |
| AM 1-Feb-02 | 112,107 | 69,729 |
| CHG | 31,406 | 7,482 |
| PCT CHG | 28 | 11 |

COLD STORAGE MOVEMENT (IN THOUSANDS)

| | PROCESSED TURKEYS | | | PROCESSED POULTRY | | |
|----------------|-------------------|----------|---------|-------------------|----------|---------|
| | 03/4/02 | 02/25/02 | 03/5/01 | 03/4/02 | 02/25/02 | 03/5/01 |
| PACIFIC | | | | | | |
| COAST | 7,431 | 5,168 | 4,868 | 3,707 | 4,276 | 6,317 |
| LOS | | | | | | |
| ANGELES | 72 | 77 | 151 | 2,519 | 2,467 | 2,515 |

CENTRAL MISCELLANEOUS POULTRY RTC HENS

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S. GRADE A AND PLANT GRADE, 5 LBS. AND UP, FOR WEEK OF MARCH 04, 2002

| | RANGE |
|------------------------------|-------|
| HENS ICE PACKED (12 PER BOX) | 58-60 |
| VACUUM PACKED (6-9 PER BOX) | 60-69 |

HACKETTSTOWN POULTRY SALES

| | FOR 3/5/02 | | |
|------------------|------------|------|------|
| | LOW | HIGH | AVG |
| HEAVY FOWL lb. | .70 | 1.65 | 1.16 |
| LIGHT FOWL lb. | - | - | - |
| MIXED FOWL lb. | .90 | 1.80 | 1.40 |
| BANTAMS lb. | 1.55 | 1.70 | 1.63 |
| BROILERS lb. | .75 | .95 | .90 |
| ROASTERS lb. | - | - | - |
| FRYERS lb. | - | - | - |
| CHICKS lb. | - | - | - |
| PULLETS lb. | .80 | 1.30 | 1.07 |
| BUNNIES lb. | - | - | - |
| ROOSTERS lb. | 1.00 | 1.50 | 1.24 |
| GEESE lb. | - | - | - |
| TURKEYS lb. | - | - | - |
| DUCKS lb. | 1.70 | 2.05 | 1.91 |
| RABBITS lb. | .85 | 2.05 | 1.77 |
| PIGEONS lb. | - | - | - |
| GUINEA FOWL lb. | - | - | - |
| DUCKLINGS lb. | - | - | - |
| GUINEA KEETS ea. | - | - | - |
| SILKIES lb. | - | - | - |
| GOSLINGS ea. | - | - | - |

TOTAL COOPS 101

MAJOR WHOLESALE MARKETS - Mexico City

Cents per pound for the week ending March 1, 2002

| | Whole | Legs | Necks, Backs | Livers/ | |
|---------------------|----------|---------|--------------|---------|----------|
| | Chickens | Breasts | W/Thighs | & Wings | Gizzards |
| RAYON | | | | | |
| Low | 47.45 | 129.85 | 79.91 | 19.98 | 19.98 |
| High | 62.43 | 139.84 | 89.90 | 24.97 | 24.97 |
| Mostly | 57.44 | 139.84 | 79.91 | 19.98 | 19.98 |
| SAN JUAN | | | | | |
| Low | 59.93 | 124.86 | 74.92 | 24.97 | 14.98 |
| High | 62.43 | 134.85 | 89.90 | 34.96 | 24.97 |
| Mostly | 62.43 | 132.35 | 79.91 | 27.47 | 17.48 |
| NEW SAN JUAN | | | | | |
| Low | 45.95 | 129.85 | 74.92 | 14.98 | 19.98 |
| High | 62.43 | 139.84 | 89.90 | 24.97 | 24.97 |
| Mostly | 57.44 | 129.85 | 79.91 | 19.98 | 19.98 |
| BECERRA | | | | | |
| Low | 59.93 | 129.85 | 74.92 | 29.97 | 14.98 |
| High | 62.43 | 139.84 | 89.90 | 34.96 | 19.98 |
| Mostly | 60.93 | 132.35 | 84.90 | 32.46 | 17.48 |

DELMARVA

Movement of ready-to-cook whole birds was usually noted as fair or decent for the mid-part of the week. Seller offerings were fully adequate to ample and generally more readily available on the 2.5 pound size Live supplies were mostly moderate; weights were mixed in a range of light to heavy. Processing schedules were moderate. Less than truckload asking prices were unchanged at 49 to 63 cents. Trade sentiment remained about steady. Breast items cleared well, especially bone-in breasts. Leg cuts, particularly leg quarters were ample and competitively priced in an effort to stimulate buying interest. Wings were ample.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

| | |
|------------------|--------------|
| | BRANDED |
| | U.S. GRADE A |
| RANGE | 42-68 |
| WEIGHTED AVERAGE | 51.55 |
| NO. OF BOXES | 12,681 |

*8 of 8 plants reporting.

USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS OFFICES

| | | | |
|----------------|----------|---------------|-----------------------------------|
| Washington, DC | Voice | (202)720-6911 | Grover T. Hunter |
| | Fax | (202)720-2403 | (Chief) |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman |
| | Fax | (404)562-5875 | (Officer-In-Charge) |
| | Recorded | (404)562-5856 | |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown |
| | Fax | (601)965-4661 | (Southern States Area Supervisor) |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins |
| | Fax | (515)284-4468 | (Officer-In-Charge) |
| | Recorded | (515)284-4545 | |
| Bell, CA | Voice | (323)269-4154 | Jim Derby |
| | Fax | (323)269-5926 | (Officer-In-Charge) |
| | Recorded | (323)269-4676 | |